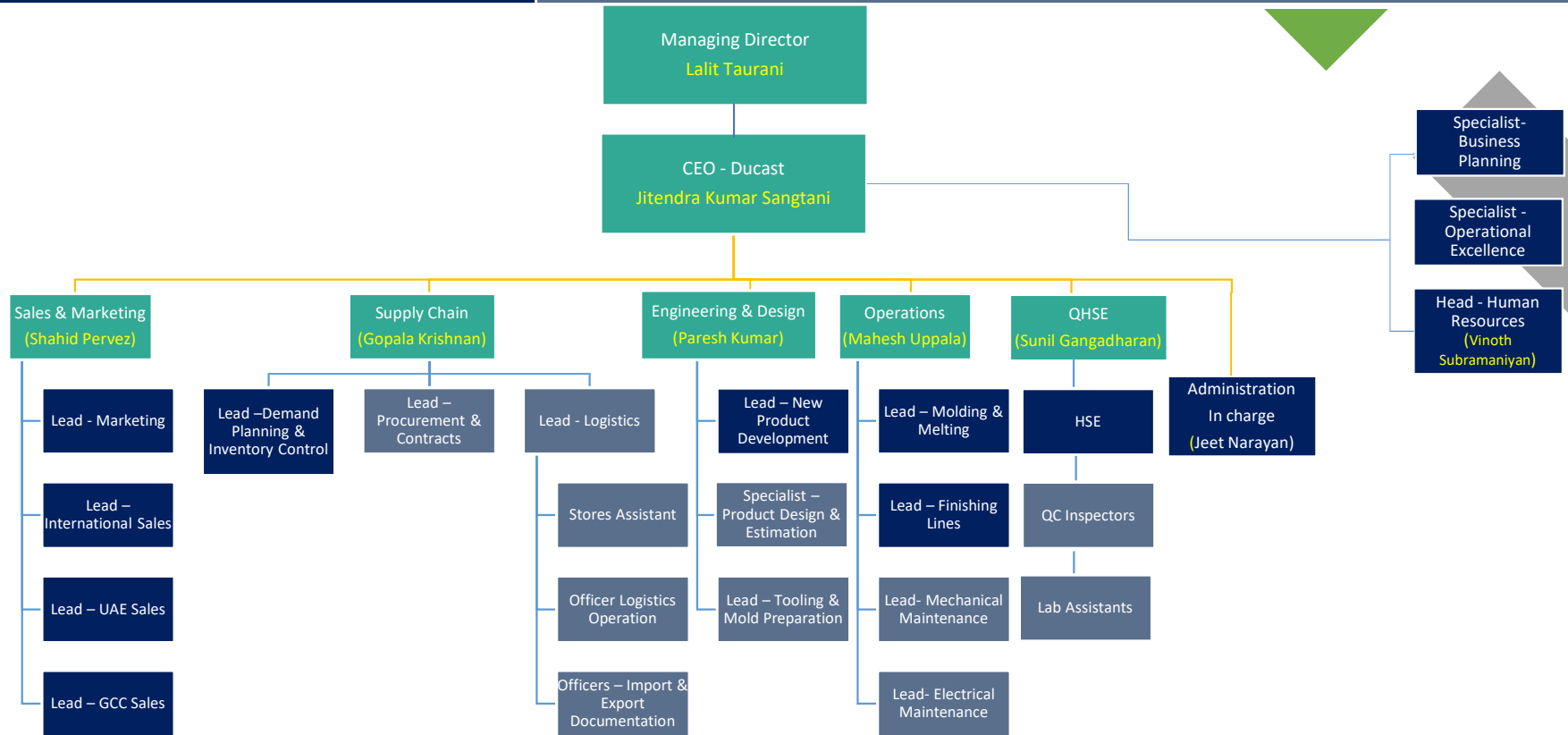


# E Positional Structure

# Ducast Organization Structure

(F)



**Note:**

- BP & OE will have dotted reporting to Head - BP & OD at Head Office
- Each Sales region will have separate focus on partner/distributor sales and end customer sales